



bellavista ANZ  
Paul McWilliam

Dear Partner,



### **imtmedical – Close to our clients all over the world**

Since the development of our first bellavista ventilator in 2009, we have experienced many successes worldwide. Our **devices** are **used in numerous countries** and help doctors and nursing staff to ventilate patients with the **highest precision** and **best possible comfort**.

The purchase of our ventilators is only the beginning of the service provided by imtmedical. Our **contact with customers** and the orientation towards their practical needs is a self-evident part of our service. For this reason, **we carry out training courses all over the world** and also support our clients in their daily work.



### **Experience bellavista first hand in Japan**

Recently, John Yao, from our **business partner Tokibo** in China, took a **group of Chinese neonatal doctors** to Japan. They visited Doctor Miyasaka's **simulation center** where he spoke mainly about the [Adaptive Ventilation Mode \(AVM\)](#) offered by [bellavista](#).

This ventilation mode is able to **accelerate the patient weaning process** and significantly reduce the workload of the nursing staff.

In addition to the presentation, the participants were given the opportunity to test a [bellavista 1000 ventilator](#) which they did with great enthusiasm.



## Service training in Abu Dhabi

Precision and reliability are crucial during the ventilation of patients. In order to meet these high requirements ventilators should be maintained regularly. **imtmedical supports users with training courses** so they can carry out necessary service work on bellavista ventilators independently.

Lately a group of imtmedical's employees traveled to Abu Dhabi where they conducted a service training focused on **maintenance, software updates**, and troubleshooting of possible errors. Interesting technical discussions and many tips for the daily use of the bellavista marked the multi-day training course.



## Initial installation in Ecuador

imtmedical is pleased that [bellavista ventilators](#) have now been in use in Ecuador for several months.

Dr Eduardo Troya Quiroga, head of the intensive care unit at the police hospital, says, the **nursing staff is very content**: «We have been operating the bellavista 24/7 on patients with different diagnoses and prognoses. It has **surpassed all our expectations** required for the ventilation management of all our critically ill patients».

He particularly emphasizes the ventilation modes **DualVent** and **AVM** as well as the display of the data of the [lung mechanics](#) - they are indispensable to make ventilation-relevant decisions.

«I can certainly affirm the **bellavista ventilator is fully adequate to respond to all the needs concerning ventilation of critical patients** and it is a vital tool in any ICU», explains Dr. Eduardo Troya Quiroga.

imtmedical



imtmedical ag . Gewerbestrasse 8 .  
9470 Buchs . Switzerland  
Phone: +41 81 750 66 99  
[sales@imtmedical.com](mailto:sales@imtmedical.com) .  
[www.imtmedical.com](http://www.imtmedical.com)

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